

1	CONTRACTING ENTITY		
1.1	Official name:	Athens International Airport S.A.	
1.2	Postal address:	Administration Building (17)/ Procurement Department 190 19 Spata Greece	
1.3	Contact point:	Mr. S. Lountzis	Telephone: +30 210 35 36 490 E-mail: LountzisS@aia.gr Tenders@aia.gr
1.4	General internet address:	http://www.aia.gr/company-and-business/business/current-tenders/	

2	OBJECT OF THE CONTRACT	
2.1	Title:	SR 8166 - Upgrade of the Medium Voltage control and protection units
2.2	Type of contract:	Services
2.3	Description:	<p>Athens International Airport S.A. (hereinafter called "AIA") in compliance with the Airport Development Agreement as ratified by Law 2338/1995 (Government Gazette A'202/14.09.95), as amended and ratified by virtue of Law 4594/2019 (Government Gazette A '29/19.02.19), is inviting companies or groups of economic operators with Proven experience in Medium Voltage control and protection units retrofit works , to express their interest for the implementation of the Project " SR 8166 - Upgrade of the Medium Voltage control and protection units" at Athens International Airport "Eleftherios Venizelos".</p> <p>The overall scope includes all required expert Engineering Consulting services for the Project "SR 8166 - Upgrade of the Medium Voltage control and protection units" at Athens International Airport "Eleftherios Venizelos".</p> <p>Airport electricity grid is connected with the national grid (ΔΕΔΔΗΕ) through two (2) Medium Voltage (MV) lines while the incoming power is distributed throughout the airport via 17 MV loops and 260 MV switchgears.</p> <p>The MV control and protection units are programmable controllers (embedded in the MV cabinets) that monitor, operate and control the MV switchgears preserving the safe and effective distribution of power throughout the airport.</p> <p>The project refers to the gradual replacement of 101 Medium Voltage (MV) control and protection units with new ones of enhanced operating features and advanced control and reporting specifications that will be addressed in two (2) phases as follows:</p> <ul style="list-style-type: none"> i. The 1st phase refers to the replacement of the 42 controllers. ii. The 2nd phase will address the replacement of the 59 controllers as an optional phase that will be exercised at AIA's sole discretion. <p>Examined on the basis of an outline design study, the tender scope foresees the development of the engineering studies, the procurement and installation of the controllers within existing MV switchgears and all complementary support services, such as programming, testing and commissioning and technical training.</p> <p>The project will be completed by May 2026 with the installation works of both phases (Phase 1 and optional Phase 2) to be executed during the low traffic period of two (2) consecutive calendar years.</p> <p>More details will be included in the Tender Documents which will be dispatched to the interested applicants.</p>

2.4	Lots:	Not Applicable
2.5	Information about options:	Not Applicable
2.6	Duration of the contract:	Estimated award: December 2024 Project Completion: Phase 1: May 2025 Phase 2: (optional): May 2026 More details will be included in the Tender Documents which will be dispatched to the interested applicants.
2.7	Renewals:	Not Applicable
2.8	Estimated contract value:	The estimated total contract value amounts to € 0.97 million for phase 1 and €0.71 for optional phase 2.

3	LEGAL, ECONOMIC AND FINANCING INFORMATION	
3.1	Deposits and guarantees:	Applicants will be asked to submit, with their proposals, a Participation Bond, to be returned in accordance with the terms and conditions of the Tender Documents. The awarded contractor will be required to submit a Performance Bond, upon signing of the contract. Details and prerequisites are provided in the Tender Documents.
3.2	Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them:	As detailed in the Tender Documents.
3.3	Legal form to be taken by the group of economic operators to whom the contract is to be awarded:	In case applicants form and participate in the Tender as a group of economic operators, they may be requested to either execute a binding consortium consolidation deed or to form a capital company, prior to contract award, with joint and several liability. More details are included in the Tender Documents.
3.4	Other particular conditions:	None

4	CONDITIONS FOR PARTICIPATION	
4.1	Personal situation of economic operators, including requirements relating to enrolment on professional or trade registers:	As detailed in the Tender Documents.
4.2	Economic and financial ability:	<p>i. Tenderer's financial ability in relation to the Project's anticipated cost (estimated at €0.97mio) as proven by the last fiscal year's (2023) audited financial statements, (i.e., balance sheet, income statement, cashflow statement), the notes of the financial statements and the chartered auditor's report.</p> <p>ii. Tender's financial standing as derived from the submitted audited financial statements (i.e., balance sheet, income statement, cashflow statement), the notes of the financial statements and the charter auditor's report for each of the previous three (3) financial years i.e., 2021, 2022, 2023; and a bank reference in the form of letter issued by the Tenderer's bank describing from the bank's point of view the nature of the business relationship with the participant, for example, that the business cooperation between the bank and the participant is smooth/satisfactory etc.</p> <p>More details are included in the Tender Documents. AIA reserves the right to request and receive, by lawfully operating specialized service providers, correct and up-to-date information about the credit and generally financial situation of the respective tenderers, both at pre and post contractual phases, in its legitimate interest to ensure commercial loyalty, reliability and security of transactions. Tenderers are hereby informed that the processing of any personal data, is subject to the provisions of personal data protection legislation in force. Further information may be obtained under the link: https://www.aia.gr/company-and-business/business/privacy-notice-business-partners , being an integral part of the present document</p>
4.3	Technical ability to Execute the Project:	<p>Proven experience in Medium Voltage control and protection units retrofit works. Minimum 30 control and protection units retrofit replacement within EU during the last seven (7) years, evidenced by a client's attestation, on the associated number and the timely and successful completion.</p> <p>More details are included in the Tender Documents</p>
4.4	Performance in previous AIA's international construction projects awarded over the last three (3) years (applicable only for tenderers that were previously awarded AIA's international construction projects as contractors):	<p>The tenderer, irrespective of its form of participation or any entity on which it relies, will be excluded from participating in the procurement procedure and the tender in any of the following situations:</p> <ul style="list-style-type: none"> • in case, it has been found in default or in breach of prior obligations or terms of past signed agreements with AIA, which resulted in early termination of the agreement(s), or led to any damages to AIA or third parties, or the forfeiture of any letter of guarantee, or the enforcement of penal clauses or any other similar sanctions. • in case of time delay in a previous project, due to Tenderer's fault, evidenced by 1) the Taking Over Certificate proving the non-attainment of the contractual completion date or the extended completion date (validly granted in case of project scope variations), and/or 2) AIA's continuous notifications escalated even to the issuance of a "Special

		<p>Notice” as foreseen under the “Termination of the Agreement” Clause in the terms and conditions of the contract.</p> <ul style="list-style-type: none"> if the entity or any individual within the entity is in breach of grave professional misconduct in the past, either by omission, misrepresentation or violation of business practices in good faith, or any violation which constitutes professional misconduct contrary to provisions, among others, of labour, social and environmental, law.
4.5	Quality / Health & Safety / Environmental Certifications	<p>i. Quality Management certificate ISO 9001:2015.</p> <p>ii. Health and Safety (H&S) certificate OHSAS 18001:2007 or ISO 45001:2018 or relevant H&S manual.</p> <p>iii. Environmental Management System (EMS) Certification as per 14001:2015 and/or verification as per EMAS 1221/2009.</p>
4.6	Compliance with minimum technical requirements	Compliance with AIA’s minimum technical specifications as depicted in the “Prerequisite compliance table”.
4.7	Information for evaluating if the requirements are met:	<p>Applicants will be assessed and pre-selected on the basis of equal opportunities. Their economic and financial ability under 4.2, their technical capacity under 4.3, their performance in previous AIA’s international construction projects awarded over the last three (3) years under 4.4, their certifications under 4.5 and their Compliance with minimum technical requirements under 4.6 will be assessed on a go/ no-go basis.</p> <p>More details are included in the Tender Documents</p>
4.8	Execution of the works is reserved to a particular profession:	Not Applicable
4.9	Legal persons should indicate the names and professional qualifications of the staff responsible for the execution of the works:	Yes

5	PROCEDURE		
5.1	Type of procedure:	Open	
5.2	Award criteria:	The most economically advantageous tender in terms of the criteria stated below	
		Technical Award Criteria	
		<p>B.1 Project execution methodology</p> <p>Submission of a project methodology describing the following:</p> <p>a. Design stage: Equipment technical specifications, as well as the general assembly and retrofit on existing equipment.</p> <p>b. Construction stage: Project specific installation method statement including dismantling.</p> <p>c. Quality control process: Test and commissioning plan incl. entire MV system certification.</p>	100%

		B.2 Project Team and Time Schedule		
		Concise project team structure, representing all involved disciplines and indicating the following: <ul style="list-style-type: none"> • The CVs of the project manager and the supervision engineer depicting their qualifications, certifications and experience. • Submission of a comprehensive time-schedule with Work Breakdown Structure, describing every activity of the project scope in the right sequence with sufficient detail and meaningful duration as well as explicitly indicating its time-critical path in order to attain the completion dates. 		100%
		Reaching the 70% threshold set per criterion, is prerequisite for qualifying to the financial evaluation.		
		Financial Award Criteria		
		Cost of the Project		100%
5.3	Information about electronic auction:	N/A		
5.4	Time limit for requesting Tender Documents	N/A		
5.5	Time limit for receipt of tender proposals:	01/10/2024	13:00 (GR)	
5.6	Language(s) in which tenders or requests to participate may be drawn up:	a) All documents submitted in this Tender are to be in the English language; b) In case for applicants which their corporations are established or operating in Greece, copies of certificates and documents issued by judicial, administrative or competent authorities in Greece together with the Board of Directors decisions and audited financial statements may be submitted only in the Greek language; c) In case applicants are not established in Greece, copies of certificates and documents issued by competent, administrative or judicial authorities, in accordance with the laws of the applicants' country, shall be submitted together with an official translation in the English language.		
5.7	Minimum time frame for tenderer's offer validity:	6 months		

6	COMPLEMENTARY INFORMATION		
6.1	This is a recurrent procurement:	No	
6.2	Additional information:	All parties interested in receiving the relevant Tender Documents are invited to participate in the following process: Applicants are requested to submit a written application by email to Tenders@aia.gr . The written application should bear the title "SR 8166 - Upgrade of the Medium Voltage control and protection units" and the indication 'Application' In this application the following table must be provided filled-out:	
		DETAILS OF APPLICANT AND CONTACT PERSON	
		Tender title	

		<table border="1"> <tr> <td>Company or consortium/joint venture name</td> <td></td> </tr> <tr> <td>Company Address</td> <td></td> </tr> <tr> <td>Title (Mr/Ms)</td> <td></td> </tr> <tr> <td>Contact person Name</td> <td></td> </tr> <tr> <td>Contact person Surname</td> <td></td> </tr> <tr> <td>Corporate title</td> <td></td> </tr> <tr> <td>Phone</td> <td></td> </tr> <tr> <td>Mobile</td> <td></td> </tr> <tr> <td>Email</td> <td></td> </tr> </table> <p>Following the submission of their written application, applicants will receive the access details to the Tender Documents by email in order for them to prepare and submit their Proposals within the time schedule stated under Section 5.5 of this Contract Notice.</p> <p>For requirements relating to the economic and financial capacity and/or the technical and/or the professional abilities of the applicant, the latter may where appropriate rely on the capacity of other entities in accordance with the details set in the Tender Documents.</p> <p>AIA reserves the right not to proceed with the contract at any stage of the tender process and applicants shall not be entitled to any compensation.</p> <p>The contract will be subject to Greek law.</p> <p>More details are provided in the Tender Documents.</p>	Company or consortium/joint venture name		Company Address		Title (Mr/Ms)		Contact person Name		Contact person Surname		Corporate title		Phone		Mobile		Email	
Company or consortium/joint venture name																				
Company Address																				
Title (Mr/Ms)																				
Contact person Name																				
Contact person Surname																				
Corporate title																				
Phone																				
Mobile																				
Email																				
6.3	Procedures for appeal:	<p>Applicants have the right to file an objection on AIA's award decision. Such objection shall be submitted in writing within ten (10) days from receiving the official announcement of the tender result, addressed to the person named in section 1 above, specifying the legal and factual grounds that justify their objection. The submitted objection will be examined by AIA's Objections Committee</p>																		
6.4	Escalation of Disputes	<p>A. Body responsible for mediation procedures: Athens Mediation and Arbitration Organization («EODID») Nomiki Vivliothiki, Mavromixali street 23 106 71 Athens Greece Telephone: +30 210 3678910 E-mail: info@eodid.org Internet address: http://www.eodid.org</p> <p>B. <u>Exclusive jurisdiction of Athens Courts</u></p>																		