

ACES-Athens

4th Airport Chief Executives' Symposium

Hotel Grande Bretagne, 12 December 2016

SPEAKERS



Dr Yiannis N. Paraschis, CEO, Athens International Airport S.A.

Mr. Paraschis is the Chief Executive Officer of the "Athens International Airport S.A." (AIA) since 2007. He joined AIA shortly after its establishment in 1996, following an international career in Strategic Management Consulting. He served as Deputy Chief Executive Officer from 2001 to 2007.

Mr. Paraschis is the Former Immediate Past Chair of the Governing Board of the world trade association of airports, Airports Council International (ACI) which he served as Chairman the period 2011-2013. He is currently member of the Board of the European trade body, ACI EUROPE, which he has also served as Chairman for the period from 2007 to 2009. Following a series of international distinctions for Athens International Airport and after twenty years of personal contribution to the international aviation industry, Mr. Paraschis was honoured with the "CAPA Airport Chief Executive of the Year 2015" Award in October 2015.

He is the Chairman of the Board of the Athens Airport Fuel Pipeline Company S.A. and participates as a member in various other boards of companies and trade associations such the Foundation for Economic and Industrial Research (IOBE), the Hellenic Federation of Enterprises (SEV), the Greek National Tourism Organisation (GNTO), the Association of Greek Tourism Enterprises (SETE) and Marketing Greece SA.

He holds a M.Sc. in Industrial Engineering and a Ph.D. in Operations Research from the University of Hamburg in Germany.



Mrs Angela Gittens, Director General, ACI World

Angela Gittens began her tenure as Director General of Airports Council International (ACI World) in 2008. She was formerly airport CEO for Miami and Atlanta and Deputy at San Francisco International Airport. In other previous roles, Gittens served as Vice-President, Airport Business Services for HNTB Corporation, where she led the firm's practice in airport business and strategic planning. And as Vice-President at TBI Airport Management, she oversaw the transition to private ownership of London Luton Airport and managed operations contracts at several airports in the US and Canada.

Gittens is a Fellow of the Royal Aeronautical Society, and has served on numerous aviation industry boards and committees including the FAA Management Advisory Committee, the FAA Research, Engineering and Development Committee, the National Civil Aviation Review Commission ("the Mineta Commission"), the Executive Committee of the Transportation Research Board, the Airport Cooperative Research Program Oversight Committee and the Board of Directors of JetBlue Airways



Mr Olivier Jankovec, Director General, ACI EUROPE

Olivier Jankovec became Director General of the European Region of the Airports Council International (ACI EUROPE) in September 2006. The organisation represents more than 500 in 45 European countries. In 2015, member airports handled over 90% of commercial air traffic in Europe, welcoming more than 1.9 billion passengers, 18.9 million tonnes of freight and 22.8 million aircraft movements. These airports contribute to the employment of 12.3 million people, generating €675 billion each year (4.1%) of GDP in Europe.

Olivier first joined ACI EUROPE in March 2006 as Director of Strategy & Communications. Olivier has 20 years of governmental and lobbying experience, having worked for Alitalia (2002-2006), Air France (2000-2002) and the Air Transport Directorate of the European Commission (1994-2000). Immediately prior to joining ACI EUROPE Olivier was the Director of Institutional Relations for Alitalia where he was in charge of governmental affairs at national, European and International levels. During this time he was also Chair of the Association of European Airlines Policy Committee.

In 2006 and 2007, he participated in the EU's High Level Group on the future of aviation regulation in Europe and he is also a member of the Advisory Board of the World Tourism Forum.



Dr Raphael von Heereman, Secretary General, Cruise Lines International Association (CLIA) Europe

Dr von Heereman took up his new position in Brussels as CLIA Europe Secretary General in February 2015, following the previously announced departure of Robert Ashdown. He is a seasoned airline and travel executive, bringing more than 25 years of international experience to the role, which he has gained from the airline industry, having worked for several airlines.

Throughout his professional career working as an industry representative, he has regularly liaised with the European Commission, European Parliament and other international organisations. Thanks to this experience he has gained many insights about Brussels and the EU policy arena.



Mr Michael Eggenschwiler, CEO, Hamburg Airport & Vice-President ADV

Training:

- 1977 - 1983 University of St. Gallen
Study of business economics, special focus on transport and tourism
- 1994 Stanford University, California

Career:

- 1982 - 1983 Assistant to Prof. Dr. C. Kaspar, Institute for Tourism and Transport Economics at University of St. Gallen
- 1983 - 1991 Crossair
Starting as Assistant to the Management, leaving as Member of the Management Board
- 1991 - 2001 Swissair
Various positions: Manager Europe, External Relations, Member of the Executive Board, Manager Swiss Market
- 2002 MAB Consulting St. Gallen AG
Partner and Senior Consultant
- 2003 Hamburg Airport
Managing Director
Since 01.03.2005 Chief Executive Officer

Miscellaneous: Member of

- Board German Airports Association ADV
- Board Bundesverband der Dt. Luftverkehrswirtschaft BDL
- Plenum Chamber of Commerce Hamburg
- Advisory Board Nord LB, TALANX and Hamburger Sparkasse
- Advisory Board Deutsche Flugsicherung DFS
- Honorary Consul Switzerland for Hamburg & Schleswig-Holstein



Mr Ignacio Biosca Vancells, Head of Airport Marketing & Relations with Airlines, AENA - Aeropuertos Españoles y Navegación Aérea

Ignacio Biosca is an Aeronautical Engineer by the Universidad Politécnica de Madrid. He has also completed the PDG (Programa de Dirección General, Director General Management Program) by the IESE Business School and the Advanced Course on Environmental and Natural Resources Management by the EOI (Escuela de Organización Industrial). In Aena he started his professional career in the Security Area in 1993, where he was responsible for the regulatory and Technical Departments. In this regard, he was member of ACI's Security Committees and ECAC's (European Civil Aviation Conference) Technical and Operational Task Forces.

In 2002 he was appointed Head of Group II Airports Coordinator formed by 10 of the Aena's airports network. As part of this position, he developed the Network Management center of Aena, where real time operations are monitored. At present and since 2005, he is Responsible for the International Relations, Airport Marketing and Airlines Relations of Aena. In this position he has participated with Aena's CEO the ACI Europe and ACI World Boards, and is member of ACI's European Policy Committee since 2005. From 2014 and until December 2015, he has also been Secretary of AECFA, the Slots Coordination Association in Spain.



Mr Stavros Hatzakos, General Manager, Piraeus Port Authority S.A.

Stavros Hatzakos is working in the Port of Piraeus for the last 31 years and has served in various managerial positions. Since 1993 he has been responsible for the international relationships of the Port.

Stavros Hatzakos is a founding member of MedCruise, the Association representing cruise (Mediterranean Association of Cruise Ports). Having previously served as MedCruise vice-President, in 2011 he was elected President of Med Cruise and since 2014 he is the honorary President.

He is also the representative of Piraeus /Greece in the Executive Committee of ESPO (European Sea Ports Organization), since its establishment in 1993. He was elected twice as Chairman of the ESPO Transport Committee and since 2014 he is the Chairman of the "Cruise and Ferry Port Network".



Mr Alexander Zinell, CEO, Fraport Regional Airports of Greece Management Company S.A.

Alexander Zinell was appointed Chief Executive Officer of Fraport Greece on July 1, 2016, a company that holds concessions to operate 14 Greek airports over a 40-year term.

Prior to his recent assignment, Alexander Zinell was in charge of Global Investments and Management at Fraport, the owner and operator of Frankfurt Airport. As Senior Executive Vice President he managed and developed the portfolio of Fraport's international airport investments. He chaired the supervisory boards of Fraport affiliates in Antalya, St. Petersburg, Varna and Burgas. Between 2004 and 2009 Alexander Zinell was General Manager of Antalya Airport. He has also served as CFO for a Fraport affiliate in Orlando, USA. Alexander Zinell holds degrees in business administration from the University of Cologne and HEC in Paris.



Dr Thanos Pallis, Secretary General, MedCruise; Ass. Prof. University of the Aegean; Co-director of PortEconomics.eu

Dr. Thanos Pallis, is the Secretary General of MedCruise, the association of cruise ports in the Med and its adjoining seas. A Jean Monnet Professor in European Port Policy at the University of the Aegean, Greece, he is a regular contributor at OECD, UNCTAD, European Commission, IAPH, AIVP, and ESPO discussions on ports.

He served as General Secretary for Ports & Port Policy, Ministry of Development, Competitiveness and Shipping, Greece. He is the co-director of the Port Economics web initiative, and his publication record includes the books Common EU Maritime Transport Policy and European Port Policy.



Ms Chrissie Palassis, Partner, CTM Hellas – Moderator

Chrissie Palassis was born and educated in Perth, Western Australia. When she moved to Greece she began a 15 year career in the cruise industry with Royal Cruise Line. There she held a variety of positions in Marketing & Sales, Destination Management, Passenger Operations and Passenger Services.

In 1996 she co-founded CTM Hellas, a cruise consulting firm specializing in marketing, overall cruise product, itinerary & shore excursion planning and destination-port development. For over two decades CTM Hellas has been offering advice and support to a wide range of Greek and international clients in both public and private sectors.



Dr Pythagoras Nagos, VP Sales, Celestyal Cruises

Pythagoras Nagos is the Vice President of Sales for Celestyal Cruises. He received his MBA and Ph.D. in Business Administration from the University of Zurich, Switzerland. Originally hired as Commercial Manager for Celestyal Cruises, responsible for Sales and Marketing, on behalf of the company's eastern Mediterranean cruise products, he was appointed sales director in 2012.

From 2006 until 2008 he was Vice President and Marketing for Monarch Classic Cruises. Prior to Monarch he was the chief Commercial Officer for Hellenic Flying Dolphin S.A., from 2001 to 2005 and the Chief Commercial Officer for Minoan Lines S.A. from 1993 to 2000.



Mr Andreas Stylianopoulos, President & CEO, Navigator Travel

Andreas Stylianopoulos was born in Athens and studied in Switzerland's Hosta Glion Ecole hôtelière from where he graduated with a Master's degree in Hotel Management and Tourism. He began his career working with cruise lines in both Athens and Miami, holding various hotel management and executive positions.

He now owns and operates Navigator Travel & Tourist Services Ltd, one of Greece's largest travel and tourism organizations. With a history exceeding half a century, his company is also a seasoned cruise specialist with worldwide experience in premium shore excursions and passenger handling. Navigator has established a long standing relationship of trust with the cruise industry and is the officially appointed Sales and Marketing representative for Royal Caribbean International, Celebrity Cruises and Azamara Club Cruises in Greece, Cyprus, Bulgaria, Slovakia, Slovenia, Croatia, Serbia, Montenegro, Bosnia & Herzegovina, Albania and FYROM.

Andreas Stylianopoulos serves on the Board of Directors of the Association of Greek Tourism Confederation (SETE), Marketing Greece and the American-Hellenic Chamber of Commerce. He is also Chairman of the Tourism Committee of the American-Hellenic Chamber of Commerce and his company is a Member of the Hellenic Association of Travel and Tourism Agents (HATTA), IATA, SETE, MedCruise, CLIA Europe, FCCA and the American-Hellenic Chamber of Commerce.